



UMass Chan
MEDICAL SCHOOL

Executive Vice Chancellor for Administration and Finance

Leadership Profile

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The Opportunity

UMass Chan Medical School (UMass Chan) seeks an accomplished, strategic, and innovative executive to serve as its next Executive Vice Chancellor for Administration & Finance (EVC of A&F). This is a unique opportunity for a transformational leader to provide enterprise-wide leadership across finance, administration, and operations while helping position a leading academic medical institution for long-term success. The successful candidate will bring exceptional strategic and financial acumen, a track record of driving organizational performance, and experience leading complex, mission-driven organizations through growth and change.

As the Commonwealth of Massachusetts' only public medical school, UMass Chan Medical School is one of the nation's leading academic health sciences centers, with annual revenues exceeding \$1.2 billion, more than 4,000 faculty members, and a research enterprise that generated over \$350 million in federal and private funding in FY2025. Among the fastest-growing biomedical research institutions in the country, UMass Chan ranks 37th nationally among 145 medical schools for NIH funding and is the highest-ranked medical school in New England for NIH support. Home to two Nobel Laureates, a Lasker Award winner, a Breakthrough Prize winner, more than a dozen National Academy members, and four Howard Hughes Medical Institute investigators, UMass Chan is nationally recognized for excellence in medical education, groundbreaking research, and its commitment to advancing the health of communities across Massachusetts and beyond.

The EVC of A&F serves as the chief administrative and financial officer of the school and a key strategic advisor to the Chancellor. Reporting directly to the Chancellor and serving as a member of the executive leadership team, the EVC of A&F provides enterprise-wide leadership for finance, administration, operations, and institutional strategy. The EVC of A&F partners closely with academic, clinical, research, and administrative leaders to develop and implement strategies that advance the institution's mission of education, research, clinical excellence, and community impact.

As a trusted advisor to the Chancellor, the EVC-A&F will possess an entrepreneurial mindset and a keen ability to identify strategic business opportunities, partnerships, and investments that advance the UMass Chan's mission. The successful candidate will demonstrate both the vision to uncover new opportunities and the operational acumen to translate them into measurable results. This executive leader is responsible for aligning financial stewardship with long-term institutional priorities, ensuring operational excellence, enabling growth, and fostering innovation across a complex academic health environment. The ideal candidate combines strong business acumen, strategic vision, political savvy, and relationship-building capabilities with a deep understanding of matrixed organizations.

The successful candidate will be a highly strategic, forward-thinking executive who can operate as both a visionary leader and an accomplished operator. They will possess the ability to connect financial and administrative strategy to institutional mission, driving sustainable growth and organizational excellence. The EVC of A&F will be recognized for building trusted partnerships, leading through influence, navigating complexity, and delivering results across a dynamic academic medical environment. Most importantly, this individual will serve as a key thought partner to the Chancellor, helping shape the future direction and long-term success of the institution.

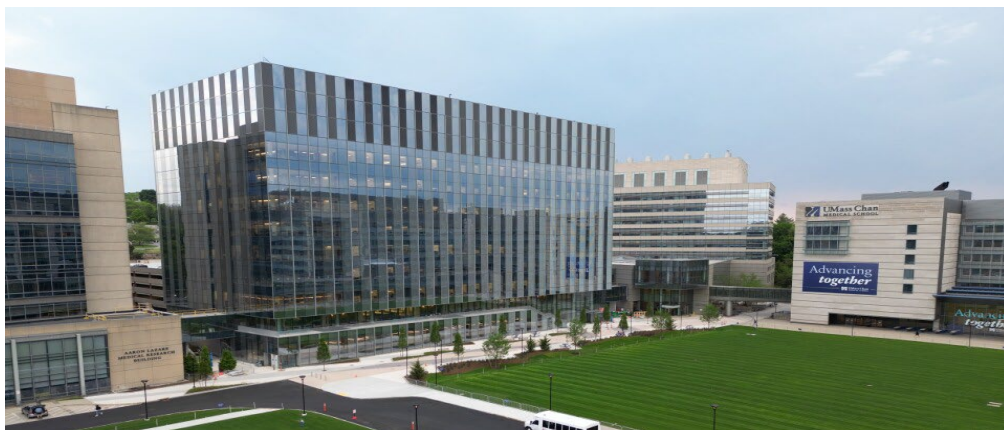
Organization Overview

University of Massachusetts Chan Medical School

Founded in 1962, the University of Massachusetts Chan Medical School is the Commonwealth's only public medical school. UMass Chan is one of five campuses of the University of Massachusetts system and comprises the T.H. Chan School of Medicine, the Morningside Graduate School of Biomedical Sciences, and the Tan Chingfen Graduate School of Nursing. Beyond its schools, UMass Chan operates ForHealth Consulting at UMass Chan Medical School, a nationally recognized public service health care consulting division, and MassBiologics, an FDA-licensed manufacturer of vaccines, biologics, and viral vector gene therapies. Total revenues approximate \$1.2 billion.

UMass Chan has a longstanding and integral alignment with UMass Memorial Health, with whom the clinical departments are integrated. UMass Chan also operates two branch education campuses with Baystate Medical Center in Springfield and with Lahey Hospital and Medical Center in Burlington.

UMass Chan is perennially ranked by U.S. News & World Report as one of the nation's best medical schools for primary care training, providing high-quality, affordable medical education to state residents with a focus on increasing the number of primary care physicians practicing in underserved areas of Massachusetts. Its mission is to advance the health and well-being of the people of the Commonwealth and the world through pioneering developments in education, research, and health care delivery. The institution is committed to enhancing health and science education, ensuring community health, building a diverse workforce, and enriching lives through extensive community outreach.



Following a \$175 million donation from The Morningside Foundation in 2021, UMass Medical School became UMass Chan Medical School. This transformative gift has enabled the medical school to recruit renowned and innovative faculty, conduct more breakthrough biomedical research, offer financial

support to highly qualified and diverse students, and expand its public service mission.

As a research institution, UMass Chan has achieved a world-class reputation. With 1,478 tenure and non-tenure track faculty, the University conducted \$350 million in research and development in FY24 and has received \$1.7 billion in NIH funding over the past 10 years. UMass Chan also received \$30 million in licensing revenue in FY24. The institution has fostered a premier fundamental science research program and is growing its translational, clinical, and population health research programs. This investment in patient-centered research led to UMass Chan faculty filing for 99 patents in 2024 and conducting 570 active clinical trials, advancing research from bench to bedside.

UMass Chan educates more than 1,400 students across its three schools while training more than 730 physicians in residency and fellowship programs. UMass Chan offers a broad array of graduate programs, including five master's programs and five doctoral programs.

T.H. Chan School of Medicine

Since accepting its first class in 1970, the primary responsibility of the T.H. Chan School of Medicine has been to provide students with an accessible, comprehensive, and personally rewarding medical education of the highest quality—one that optimally prepares them to excel as tomorrow's physicians: caring, competent, productive, and fulfilled in their chosen careers serving diverse patients, communities, and the health sciences. The school is committed to training in the full range of medical disciplines, with an emphasis on practice in the primary care specialties, in the public sector, and in underserved areas of Massachusetts.

The T.H. Chan School of Medicine offers MD and MD/PhD programs, providing outstanding clinical training and preparation for graduates' diverse career choices beyond medical school, whether in primary care, medical specialties, or research. Sixty students, representing 43% of the Class of 2025, matched in internal medicine, family medicine, and pediatrics. Enrollment in the T.H. Chan School of Medicine has increased more than 50% in the last 10 years and currently includes 722 students.

The medical school's educational mission is enhanced by more than 45 accredited residency and 28 fellowship programs; the awarding of more than 31,000 continuing medical education certificates to date to the region's health care professionals; cooperative degree programs with area colleges and universities; diverse community-based education programs across Massachusetts; and outstanding achievements in basic and clinical research in the health sciences. UMass Chan places an emphasis on partnerships with the community, creating opportunities for students to learn in and contribute to serving Massachusetts communities and caring for vulnerable populations.

Tan Chingfen Graduate School of Nursing

The Tan Chingfen Graduate School of Nursing was established in 1970 under Massachusetts General Laws with UMass Chan Medical School as the founding school. The school is distinctive as the only publicly funded nursing school in the Commonwealth focused solely on graduate nursing education. It is also one of the few nursing schools in New England based at an academic health sciences center, sharing campus resources and facilities with its clinical partner, UMass Memorial Medical Center, part of UMass Memorial Health. Responding to the health needs of the Commonwealth and beyond, the vision of the Tan Chingfen Graduate School of Nursing is to create an equitable, inclusive community of wellness, health, discovery, and human dignity.

The Tan Chingfen Graduate School of Nursing offers the Doctor of Nursing Practice, Post-Master's DNP, Doctor of Philosophy in Nursing, Master of Science in Nursing, Direct Entry Master of Science in Nursing, and Interprofessional Leadership programs. The school prepares nurses who embrace diversity and promote health equity to improve quality of life and human health by leading and innovating in education, research, health care delivery, and public service. The school prepares 275 nurse scientists, advanced practice nurses, nurse educators, and nurse leaders who will improve health care in Massachusetts and beyond. It is ranked as a top nursing school for Doctor of Nursing Practice by U.S. News & World Report and is the #2 nursing school in Massachusetts, according to Nursing Schools Almanac. The school has a 97% pass rate for Nurse Practitioner students and a 100% GEP NCLEX pass rate for 2025.

Morningside Graduate School of Biomedical Sciences

The Morningside Graduate School of Biomedical Sciences prides itself on training future science leaders in a learner-centered curriculum. Students have unparalleled access to research leaders from around the world and participate in the school's nationally recognized career development program.

The Morningside Graduate School of Biomedical Sciences offers a PhD in Biomedical Sciences, the MD/PhD in partnership with the T.H. Chan School of Medicine, the Millennium PhD for UMass Chan affiliates, and the

Master's in Clinical Investigation for UMass Chan affiliates. These programs develop future leaders across biomedicine, including research, education, policy, and entrepreneurship. The school offers a broad background in the basic biomedical sciences and enrolls 397 students.

Research

Beyond its core mission of distinction in medical education, UMass Chan Medical School is a major center for research. Supporting more than 300 investigators, the growth of the UMass Chan research enterprise has led to important advances in the treatment of disease and injury, as UMass Chan scientists undertake research to discover the causes of and cures for the most devastating diseases of our time.

In FY24, UMass Chan Medical School generated \$350 million in research and development expenditures. The institution received the second highest amount of funding from the National Institutes of Health among medical schools in New England in FY24, with \$197 million. Federal and private research grants and contracts at UMass Chan rose from approximately \$2 million in 1977 to more than \$300 million in FY24.

UMass Chan offers 24 programs, centers, and institutes that provide the infrastructure and expertise to enable investigators to pursue ambitious research programs spanning fundamental basic science discoveries through large-scale clinical trials and population health studies.

Accomplished faculty members include two Nobel Prize winners; eight members of the National Academy of Sciences; three members of the National Academy of Medicine; four Howard Hughes Medical Institute Investigators; one Royal Society member; one Lasker Awardee; two Gruber Prize winners; a Banting Medal winner; cancer research award recipients; and many other recipients of major scientific accolades.

UMass Chan's state-of-the-art research core facilities are shared resources available to all internal investigators for a fee-for-service charge. These facilities provide advanced imaging, genomics, proteomics, biostatistics, and specialized equipment capabilities. They enable cutting-edge basic, translational, and clinical research while fostering collaboration within the institution and with external partners throughout Massachusetts and beyond.

UMass Chan is proud to be at the forefront of the Commonwealth's life sciences initiative, having received funding in 2007 and 2008 to establish an Advanced Therapeutics Cluster on campus. Housed in the Albert Sherman Center, the Advanced Therapeutics Cluster brings together an interdisciplinary group of research faculty and physician-scientists in three interconnected research clusters: stem cell biology, RNA biology, and gene therapy.

UMass Chan has made substantial investments in research infrastructure. In the past two decades, three major new buildings dedicated to research have been completed: the 360,000-square-foot Aaron Lazare Research Building; the 258,000-square-foot Advanced Education and Clinical Practice Center for teaching, clinical, and translational research; and the Albert Sherman Center, a 512,000-square-foot facility.

In 2024, UMass Chan opened a new nine-story, 350,000-square-foot education and research building along the campus quad in Worcester, named the Paul J. DiMare Center in recognition of a \$35 million philanthropic gift. The building is home to more than 70 principal investigators focused on gene therapy, the neurosciences, and molecular medicine. It also provides space for UMass Chan to train more future physicians, nurse leaders, and scientists, and achieved LEED Gold certification for energy efficiency and sustainability.

ForHealth Consulting

Formerly known as Commonwealth Medicine and serving as the health care consulting division within UMass Chan, ForHealth Consulting partners with purposeful organizations to make health care and human services more equitable, effective, and accessible. Led by Executive Vice Chancellor Lisa Colombo, ForHealth leverages world-class expertise and deep experience to create transformational solutions across the health and human services

system, from payment and financing to clinical practice and information management. ForHealth Consulting employs more than 1,100 team members who provide services in more than 25 states, overseeing approximately 400 contracts with organizations including state Medicaid agencies and other health and human service partners. ForHealth supports clients and communities through services including Medicare Eligibility Enhancement Services, Training and Workforce Development, Business Intelligence and Advanced Analytics, and more.

MassBiologics

MassBiologics is the only nonprofit, FDA-licensed manufacturer of vaccines in the United States. For more than 100 years, MassBiologics has worked to improve public health through applied research, development, and production of biologic products, including vaccines, plasma derivatives, and monoclonal antibodies. MassBiologics' core mission is to discover, develop, and manufacture biological medicines that improve the lives of people in Massachusetts and around the world while educating and training a workforce that will perpetuate this public health mission.

In 1997, the Massachusetts State Legislature transferred oversight of MassBiologics from the Massachusetts Department of Public Health to UMass Chan Medical School. Since then, MassBiologics has served as a center of excellence for the education, training, and mentoring of those who will create the next generation of medicines for better lives.

The University of Massachusetts System

The University of Massachusetts is the public university system and the only public research system in the Commonwealth of Massachusetts. The system encompasses four comprehensive undergraduate and graduate campuses—Amherst, Boston, Dartmouth, and Lowell—a world-class health sciences campus, UMass Chan Medical School, and the state's only public law school, UMass Law School. UMass is ranked 41st among all U.S. institutions and 18th among U.S. public universities in the 2026 Times Higher Education World University Rankings. UMass remains the top public university in New England, a position it has held in the Times Higher Education rankings since 2014.

Collectively, in FY24, UMass had more than 73,000 students, including more than 19,000 graduate students. In 2024, it granted 12,754 bachelor's degrees, 5,346 master's degrees, and 1,111 doctorates. These degrees included approximately 6,500 STEM degrees, 2,100 in health care fields, and 165 MDs. The UMass system has 4,948 full-time-equivalent faculty members, including 2,492 full-time-equivalent tenured or tenure-track faculty. The system has an endowment with a market value of more than \$1.8 billion, approximately \$869 million in annual research expenditures, and more than 250 active licenses.

The University of Massachusetts is governed by a 22-member Board of Trustees that represents various public interests on a nonpartisan basis. Seventeen members of the board are appointed by the Governor, and five members are UMass students elected by the student body on each of the five campuses. The Board of Trustees plays an important role in directing strategy and overseeing the financial and strategic direction of the UMass system. It functions as a legislative body dealing mainly with general policies governing the system and is not an administrative or management board.

UMass President Marty Meehan is the first undergraduate alumnus to lead the five-campus University of Massachusetts system, a role he assumed in 2015 after eight successful years as UMass Lowell Chancellor. A champion of public higher education, Meehan has called UMass "the most important institution in Massachusetts in social mobility and economic growth."

Under Meehan, UMass reached record highs for enrollment, research funding, student financial aid, and fundraising. Enrollment has grown to more than 73,000 students; research funding has reached \$869 million

annually; UMass-funded student aid increased by 79% to \$422 million; UMass launched a program fully covering tuition for in-state students from households earning \$75,000 or less; the university received its five largest private donations in history, totaling more than \$330 million; and the UMass endowment reached \$1.8 billion.

Meehan represented Massachusetts' 5th Congressional District from 1993 to 2007, where he gained national recognition for his leadership on matters related to campaign finance reform and tobacco regulation. A first-generation college student, he graduated cum laude from UMass Lowell and later earned an MPA and JD from Suffolk University.

UMass Memorial Health

UMass Memorial Health is the clinical partner of UMass Chan Medical School and the largest health care system in Central and Western Massachusetts. It is a not-for-profit, integrated health care system designed to provide all levels of health care, from primary to quaternary care, as well as access to the latest technology, research, and clinical trials. The health system includes three fully accredited hospitals: UMass Memorial Medical Center, UMass Memorial Health – HealthAlliance-Clinton Hospital, and UMass Memorial Health – Marlborough Hospital. Regional urgent care services are provided through an affiliation with CareWell Urgent Care, and low-cost outpatient surgery services are provided at The Surgery Center in Shrewsbury.

For additional information, please visit www.umassmed.edu.

Leadership

About the Chancellor

David D. McManus, MD'02, ScM'12, MBA, professor of medicine, renowned clinical and research cardiologist, and expert in digital medicine, is the chancellor of UMass Chan Medical School. Dr. McManus [was appointed in April 2026](#) and began his tenure in June 2026.

He is the first alumnus to lead UMass Chan.

McManus is the founding director of UMass Chan's Program in Digital Medicine and has secured more than \$140 million in National Institutes of Health funding. He has published more than 400 scientific papers focused on digital health and cardiovascular care. Throughout his career, he has led efforts to train the next generation of healthcare innovators and researchers through programs funded by the NIH and the Commonwealth of Massachusetts. He has advised and mentored more than 100 undergraduate and graduate students, research staff, postdoctoral trainees and faculty members.

Notably, McManus was the principal investigator on the \$123 million Rapid Acceleration of Diagnostics, or RADx, grant, which was awarded by the NIH during the COVID-19 pandemic to develop innovative strategies for testing that proved essential to safeguarding community health and slowing disease spread. The RADx grant is the largest funding award in University of Massachusetts' history.

McManus earned his MD from the T.H. Chan School of Medicine in 2002. He completed his internal medicine residency at the University of California San Francisco before returning to UMass Chan, where he completed a cardiovascular medicine fellowship and a clinical cardiac electrophysiology fellowship.

He earned a master's degree in clinical investigation from the Morningside Graduate School of Biomedical Sciences at UMass Chan in 2012 and an Executive MBA from MIT's Sloan School of Management in 2025. He is a Massachusetts native and earned his undergraduate degree in biological sciences from Brown University. He met his wife, Diana McManus, MD'02, while they were both medical students at UMass Chan.

A practicing physician and member of UMass Memorial Medical Group, McManus joined the Department of Medicine at UMass Chan and UMass Memorial Health in 2009. In January 2021, he was appointed chair of the Department of Medicine where he oversaw 16 divisions, nearly 400 faculty members, 80 principal investigators and more than \$70 million in annual research funding. He built a culture of innovation and excellence that has made UMass Chan a destination for top academic talent. During his time as chair, he recruited or promoted 10 new division chiefs, built new research infrastructure, and oversaw growth in the department's clinical programs. He was also invested as the *Richard M. Haidack Professorship in Medicine* in 2021.

For his work in establishing the Program in Digital Medicine and implementing new approaches to healthcare, including UMass Memorial Health's Hospital at Home program, he earned recognition as a 2026 Innovator in Healthcare by the *Boston Business Journal* and a 2026 "Power 100" by the *Worcester Business Journal*. He is a member of the American Heart Association Central Massachusetts Board of Directors and previously served as founding editor-in-chief of *Cardiovascular Digital Health Journal*.

Position Summary

As a member of the senior executive staff, the Executive Vice Chancellor (EVC) for Administration & Finance (A&F) reports directly to the Chancellor and serves as the chief operating, business, and administrative officer of UMass Chan. The incumbent oversees finance, budgeting, financial reporting, sponsored projects, research administration (including post and pre-award) facilities management, supply chain management, auxiliary enterprises, human resources, information technology and reporting, and technology transfer and licensing.

The EVC of A&F is the primary strategic partner to the Chancellor as it pertains to the business of UMass Chan. Together, they set and execute the business strategy of UMass Chan and identify opportunities for revenue growth and expense containment. The EVC establishes standards of performance in the delegation of administrative and financial authority, defines broad institutional goals and objectives in consultation with the Chancellor and coordinates the analysis, reporting and financial parameters. The incumbent will use KPIs to closely monitor performance and fiscal health.

The incumbent will establish and maintain effective and collaborative relationships with leaders at UMass Memorial Health Care (UMMHC) to identify and advance joint strategic business opportunities and maintain an effective partnership. They will also maintain close and transparent ties with the UMass System President's Office to deliver and report on shared goals and objectives. Working collaboratively with local, state, and federal agencies is also essential to help UMass Chan advance its strategic and operational priorities.

Reporting Relationships

The EVC of A&F will report to the Chancellor.

Direct reports to the EVC of A&F include:

- Senior Associate Vice Chancellor, Administration and Finance
- Deputy Executive Vice Chancellor, Facilities Management
- Deputy Executive Vice Chancellor, People Strategy
- Deputy Executive Vice Chancellor for Management
- Deputy Executive Vice Chancellor for Information Services and Chief Information Officer

The Finance Department at UMass Chan supports the institution's mission by delivering innovative, data-driven financial solutions and analyses. It manages a substantial budget and research portfolio while ensuring fiscal responsibility and collaboration across various units. The Department manages the overall UMass Chan operating budget of \$1B+, \$350M+ research portfolio, capital budget of \$70M+ and comprises more than 60 finance professionals.

Key Partnerships:

- UMass Chan business units (FHC, MBL, Worcester City Campus Corporation (WCCC) and UHealth Solutions (UHS))
- UMass Foundation (UMF)
- University of Massachusetts Building Authority (UMBA)
- UMass Memorial Health System (CFO, Controller, VP Facilities)
- A&F and Academic Department leaders and support functions
- Internal / external auditors
- Regional campuses

Responsibilities

The successful Executive Vice Chancellor for Finance and Administration candidate will:

- Set the financial strategy and business operations of UMass Chan.
- Directly oversees the functional units within Administration and Finance, including: Finance, Research Administration, Facilities Management, Information Technology, Human Resources, and Technology Transfer, Entrepreneurship, and Licensing.
- Serves as a member of the Chancellor's leadership team; establishes and achieves short- and long-term institutional goals in accordance with the college's and university's strategic and operational plans.
- Coordinate A&F activities with those of other divisions, departments, and outside agencies and organizations; provide staff assistance to the President and Chancellor; prepare and present staff reports and other necessary correspondence.

Business Development, Strategy, and Planning:

- Partners with the Chancellor on strategic planning and identifies areas of strategic growth, expense control, and new revenue generating ventures, initiatives, and/or partnerships.
- Explores and identifies new business and revenue generating opportunities for UMass Chan that align with its strategic goals and mission, including all necessary due diligence.
- Presents to the Chancellor and/or President's Office business opportunities with clearly articulated business plans, investment requirements, and short and long range ROI potential.
- Works with internal and external partners to develop investment opportunities that support UMass Chan's goals and mission.
- Assists the Chancellor and other internal stakeholders with fundraising initiatives and supports the budget and goals around fundraising targets and opportunities.

Relationships, Collaboration, and Leadership:

- Serves as chief liaison with UMMHC on shared services matters, funds flow issues, joint ventures, collaborative investments and business endeavors, and other business-related matters.
- Works collaboratively with peers at the other UMass campuses and the A&F leadership at the UMPO.
- Cultivates and establishes positive relationships with key internal and external stakeholders, including our academic leadership, clinical partners, university leaders, and community and government leaders.
- Represent A&F to outside groups and organizations; participate in outside community and professional groups and committees; provide technical assistance as necessary.
- Fosters an environment that embraces diversity, integrity, trust, and respect. Is an integral team player, which involves flexibility, cooperation, and communication.
- Mentors and leads the team of executives overseeing the functional areas within A&F and sets performance standards and measures to foster a culture of operational and service excellence.

Finance

- Directly oversees the finance and research administration functions at UMass Chan.
- Sets and presents the institution's annual operating budget; directs the forecast of additional funds needed for staffing, equipment, materials, and supplies; monitors and approves expenditures. Develops and implements reporting and controls to ensure compliance with university policy and procedures.
- Provides financial oversight and leadership to all campus units to ensure that growth opportunities are fiscally sound and are developed in accordance with all associated policies.
- Provides financial forecasts, capital budgeting, long-range development and financial planning for major and minor projects. Provides and manages to a long range financial forecast that aligns with the Chancellor's and President's strategic goals.
- Provides and/or prepares financial statements and other relevant financial reports to the Chancellor and President's Office, as needed or requested.
- Oversees the development and maintenance of internal controls to safeguard the financial integrity of the university and ensure compliance with federal, state and system regulations and policies.

Operations

- Oversees and sets the strategic direction for the non-financial operations at UMass Chan to align resources with strategically relevant and important programs, projects and initiatives; particularly as they relate to people, space, and technology.
- Directs, oversees, and participates in the development of the A&F's work plan; assign work activities, projects, and programs; monitor workflow; review and evaluate work products, methods and procedures.
- Supervises and works with facilities leadership to obtain information and make recommendations on capital projects, a long-term capital plan, and an acceptable deferred maintenance program.
- Leads the high-level people strategy at UMass Chan to enable programs and a culture to attract and retain the best faculty and staff in Massachusetts, the United States, and globally.
- Oversees and sets the direction for the IT infrastructure, services, and support needed to enable the work of UMass Chan's faculty and staff; including the establishment and execution of a short, medium, and long term IT capital plan.
- Researches and prepares relevant and useful dashboards, reporting, and metrics to help inform strategic planning and decision making.
- Ensures recommended university policies and procedures comply with state statutes and Board policies.
- Develops and reviews campus-specific policies through collaboration with the Chancellor and senior leadership.

Goals and Objectives

The following goals and objectives have been identified as priorities for this position:

Establish Credibility and Influence Across Enterprise

- Successfully integrate into UMass Chan by quickly establishing personal and professional credibility with faculty, staff, institutional leadership, external partners, and state stakeholders.
- Build trust through transparency, integrity, collaboration, and consistent execution.
- Be recognized as a respected team player, strategic thinker, and enterprise-wide leader who supports the mission by contributing beyond functional responsibilities.

Serve as a Strategic Advisor to Institutional Leadership

- Be a trusted advisor to the Chancellor and senior leadership team on matters related to business strategy, administrative leadership, financial performance, resource allocation, and organizational growth.
- Promote a culture of service, accountability, and transparency that supports sound business, operational, and financial decision-making throughout the institution.
- Provide executive leadership that aligns financial strategy with UMass Chan's academic, research, clinical, and public service missions.

Drive Growth, Innovation, and Long-Term Sustainability

- Partner closely with the chancellor, department chairs, provost, and other leaders to evaluate strategic opportunities and decisions with significant financial and operational implications.
- Proactively identify and develop new revenue streams and growth opportunities, including commercialization initiatives, strategic investments in emerging areas such as digital medicine and health innovation.

Advance Strategic Industry Partnerships

- Lead the development of business plans, financial analyses, and due diligence efforts for partnerships with industry and external organizations.
- Expand opportunities that support research funding, innovation, commercialization, and revenue generation for UMass Chan and its faculty, and evaluate partnership opportunities that balances mission alignment, financial return, and reputational considerations.

Support Growth of forHealth Consulting

- Provide strategic and financial leadership to support the continued expansion of the forHealth Consulting business. Ensure the organization maintains strong financial performance and sustainable margins while identifying new opportunities for growth and market differentiation.

Enhance Financial Stewardship and Institutional Operations

- Develop a comprehensive understanding of UMass Chan's financial structure, systems, and operating model. Establish a collaborative, data-driven leadership approach that emphasizes analytical decision-making and operational excellence.

- Provide oversight of the financial performance of all business units, ensuring accountability, resource optimization, and alignment with institutional priorities.
- Partner with institutional leaders, state officials, and key stakeholders to improve capital planning, budgeting, forecasting, and financial management processes.

Candidate Qualifications

Education and Certification

- Master's degree required, preferably a Master's in Business Administration, Finance, Healthcare Administration, or a related field.

Knowledge and Work Experience

- Minimum 10 years' experience in senior level finance and/or operations leadership positions within the healthcare industry, preferably in academic medicine.
- Creative and strategic thinker with a strong track record of participating in, developing, and implementing strategic plans at large, complex institutions.
- Superior analytical skills with demonstrated experience setting KPIs or other measures of success related to strategic planning and goal setting.
- A leader of unquestioned integrity who enthusiastically supports UMass Chan's mission, unique identity, and vision for the future.
- Must have a good deal of political savvy. Excellent communicator and collaborator with a high EQ. Collaborative leadership and team-building skills.
- Flexible and creative. The ability to adapt models and processes as business and market realities change. Entrepreneurial in nature, who is looking for opportunities to collaborate on mutually beneficial business projects and initiatives.
- Demonstrated ability to identify problems, to develop alternative solutions, to make decisions, and to achieve consensus on a course of action in a complex and multi-disciplinary environment.
- Ability to set and meet aggressive goals and commitments to achieve results.
- Experience setting and managing budgets in excess of \$100 million dollars, particularly within the healthcare or academic medicine industries.
- Ability to compile and interpret statistical and visual data and analyses, and to present that information to a broad constituency in meaningful and effective terms and formats.
- Ability to negotiate and exchange ideas and communicate technical concepts and analyses to a variety of audiences, both within the University and in the community.
- Demonstrated ability to identify problems, to develop alternative solutions to make prudent decisions and to achieve consensus on a course of action in a complex and multidisciplinary environment.
- Demonstrated knowledge of and the ability to interpret and apply related federal, state, and local laws, ordinances, rules and regulations.
- Experience providing oversight of shared services across a complex organization preferred.

The Community

Worcester, Massachusetts

Worcester, known as the “Heart of the Commonwealth,” is New England’s second-largest city and an active, vibrant, and energetic community.

Worcester has invested more than \$1 billion in new development projects, including Polar Park, home of the Red Sox AAA minor league team, which hosted its first game in 2021; CitySquare; and the Blackstone Canal District Initiative. Biopharmaceutical company AbbVie recently announced a \$70 million expansion in Worcester, alongside its longstanding Bioresearch Center. Worcester is also home to seven other colleges and universities: Assumption University, Clark University, College of the Holy Cross, Massachusetts College of Pharmacy and Health Sciences, Quinsigamond Community College, Worcester Polytechnic Institute, and Worcester State University.



Worcester offers an exceptional blend of cultural amenities and outdoor recreation opportunities. The Worcester Art Museum is home to world-class collections spanning 50 centuries, and the EcoTarium is a regional resource for learning about the natural world. For entertainment, Worcester hosts the beautifully restored Hanover Theatre for the Performing Arts, with Broadway tours, nationally recognized performers, and family shows; the historic and acoustically superior Mechanics Hall, site of classical music and opera performances; and the DCU Center, one of the country’s successful arenas for concerts, sports, and family entertainment events. Sports enthusiasts can also enjoy Worcester Bravehearts baseball and Worcester Railers hockey.



UMass Chan Medical School and UMass Memorial Medical Center – University Campus are located on the shores of Lake Quinsigamond. Central Massachusetts offers more than 30 state parks, forests, recreation areas, trails, reservoirs, and reservations, including New England Botanic Garden and Wachusett Mountain State Reservation, which offers hiking, biking, skiing, and snowboarding for all abilities. During the fall, Davis Farmland offers pick-your-own apples and pumpkins and is the largest sanctuary of endangered farm animals in North America.

Worcester’s central location makes it easy to access New England and beyond, including Cape Cod, approximately 100 miles southeast; New York City, approximately 180 miles southwest; and Boston, approximately 40 miles east. Western Massachusetts, including the culturally rich Pioneer Valley and the scenic Berkshires, is a short drive from Worcester. The mountains and lakes of Maine, New Hampshire, and Vermont are also nearby and accessible for day trips by car or public transportation.

For more information, please visit the following sites

[Life in Worcester](#)

[City of Worcester](#)

Procedure for Candidacy

All applications, nominations, and inquiries are invited. Applications should include, as separate documents, a CV/resume and a letter of interest. Review of applications has begun and will continue until the position is filled.

WittKieffer is assisting UMass Chan Medical School in this recruitment. Please direct all nominations and resumes to Kim Smith, Tom Quinn, and Alana Penley via email at apenley@wittkieffer.com.

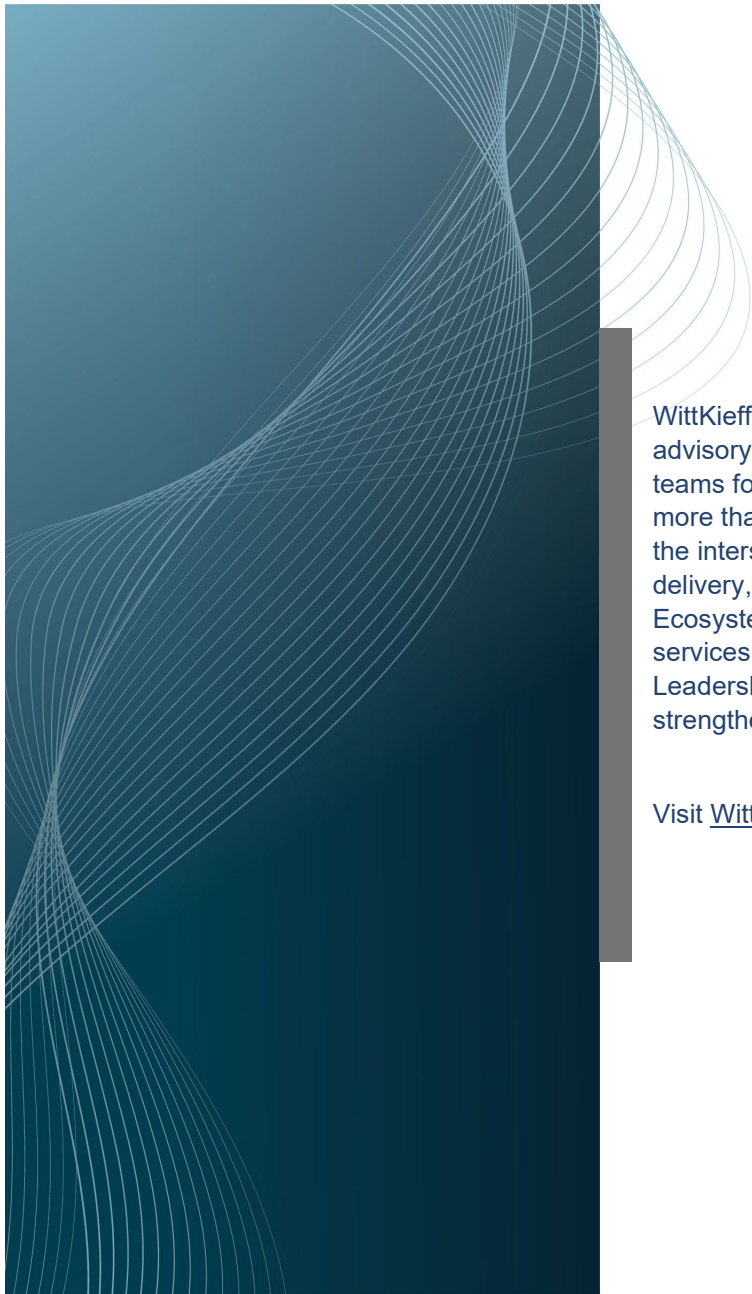
Nominations and applications may also be directed through the WittKieffer Candidate Portal by [clicking here](#).

Kimberly Smith Executive Partner 781-564-2625	Tom Quinn Senior Partner 781-564-2628	Alana Penley Senior Associate 404-788-2561
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UMass Chan welcomes all qualified applicants and complies with all state and federal anti-discrimination laws.

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