



NEW YORK UNIVERSITY

Vice President for Global Recruitment, Admissions, and Financial Aid

Leadership Profile

Spring 2026



Executive Summary

New York University (NYU), one of the world's most prominent and respected research universities, invites nominations and applications for the position of Vice President for Global Recruitment, Admissions, and Financial Aid.

Anchored in New York City and with degree-granting campuses in Abu Dhabi and Shanghai as well as 13 global academic centers worldwide, NYU is a global leader in higher education. It enrolls more international students and sends more students abroad than any other university in the United States.

Since its founding in 1831, NYU has been an innovator in higher education, reaching out to an emerging middle class, embracing an urban identity and professional focus, and pioneering a global vision that now informs its 20 schools and colleges. Today, as one of the largest private universities in the United States, NYU provides a rigorous education to more than 65,000 students and conducts \$1.68 billion in research annually.

NYU consistently recruits undergraduate classes of growing size and academic strength, setting new application and enrollment records year after year—a reflection of the University's global appeal and competitive position. Students come from nearly every U.S. state and 133 countries, contributing varied perspectives that enrich NYU's scholarship, teaching, and community life. The University takes its role seriously as an engine of social mobility, while also advancing a broader mission to educate globally minded graduates, foster resilience and purpose, and prepare students to contribute meaningfully to an increasingly complex and interconnected world.

Reporting to [MJ Knoll-Finn](#), Senior Vice President for Global Enrollment, Student Success, and Strategic Positioning, the Vice President for Global Recruitment, Admissions, and Financial Aid will sit within a highly integrated enrollment and student success model and be responsible for leading NYU's undergraduate recruitment, admissions, financial aid, and pre-college strategy across New York, Abu Dhabi, and Shanghai.

The Vice President will lead with a sustained and strategic focus on undergraduate enrollment outcomes, financial aid strategy, and long-term pipeline development. The role includes oversight of NYU's pre-college ecosystem as an important component of the University's recruitment strategy—both as a pipeline for future students and as an opportunity to extend NYU's reach and engagement. Success in this position requires a leader who can navigate NYU's highly matrixed environment with ease, forging strong partnerships across academic schools, campus leadership, marketing, analytics, and compliance functions to drive integrated, data-informed enrollment strategies at scale.

The Vice President must be an energetic, collaborative, and highly strategic leader with exceptional written, oral, and interpersonal communication skills, and a broad command of higher education enrollment leadership. This individual will bring deep expertise in recruitment and yield strategy, financial aid optimization, budgeting, operational and program planning, and staff development, coupled with the ability to build trusted relationships with deans, faculty, counselors, external partners, and senior administrators to inspire action and drive results. The role requires outstanding organizational, analytical, data-gathering, and reporting skills, as well as a sophisticated understanding of undergraduate and pre-college pipelines to inform strategic planning, state reporting, and the achievement of enrollment and net revenue goals. The successful candidate will also be well-versed in financial aid administration and Title IV compliance, demonstrate a strong understanding of domestic and global recruitment strategies, and possess a proven track record of using data and analytics to shape recruitment approaches and measure outcomes across a complex, global institution.

To submit a nomination or express personal interest in this position, please see Procedure for Candidacy at the end of this document.

Role of the Vice President for Global Recruitment, Admissions, and Financial Aid

As a senior leader within the Global Enrollment Management and Student Success (GEMSS) Division, the Vice President for Global Recruitment, Admissions, and Financial Aid reports to the Senior Vice President for Global Enrollment, Student Success, and Strategic Positioning. The Vice President is responsible for translating the Division's goals into coordinated, high-performing undergraduate recruitment, admissions, financial aid, and pre-college operations across NYU's global campuses, including New York, Abu Dhabi, and Shanghai. In close partnership with campus leadership, academic schools, and GEMSS colleagues, the role ensures alignment of recruitment, admissions, and affordability strategies with University-wide goals, governance, and long-term sustainability. Guided by a human-centered, data-informed approach, the Vice President provides strategic and operational leadership that strengthens enrollment outcomes, advances access and affordability, supports student success, and reinforces NYU's global reputation.

Reporting to MJ Knoll-Finn, Senior Vice President for Global Enrollment, Student Success, and Strategic Positioning, this senior leader operates in close partnership with Student Success, Alumni Relations, and Enrollment Marketing and Strategic Communications. The Vice President leads a team of roughly 120 FTEs, and has 6 direct reports across the global campuses:

- Assistant Vice President, Undergraduate Admissions
- Executive Director, Undergraduate Admissions Abu Dhabi (dual report with Abu Dhabi)
- Executive Director, Undergraduate Admissions Shanghai
- Senior Director, Global Projects & Strategic Initiatives
- Senior Director, Pre-College Programs
- Assistant Vice President, Financial Aid

In alignment with the goals of GEMSS, the Vice President has the opportunity to catalyze the Division's success in the following areas:

Leadership and Strategic Direction

- Lead Undergraduate Admissions, Financial Aid, and Pre-College Programs, setting and executing outcome-driven strategic plans aligned with Division and University priorities.
- Provide enterprise-wide leadership for undergraduate recruitment, admissions, and affordability strategies across NYU's global campuses, ensuring coordination, consistency, and competitiveness in collaboration with campus leadership.
- Establish and execute pricing, discounting, and affordability strategies that balance enrollment objectives and net tuition outcomes.
- Build and sustain a high-performing organization through coaching, professional development, and clear performance expectations that promote accountability, innovation, and operational excellence.

Enrollment Strategy, Partnerships, and Experience

- Shape undergraduate class composition, academic quality, and geographic reach through integrated recruitment, selection, yield, and financial aid strategies.

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- Engage faculty, staff, senior leaders, alumni, and students as active partners in undergraduate recruitment efforts in support of shared enrollment goals.
 - Deliver a seamless, student- and family-centered admissions and financial aid experience that integrates high-touch engagement with scalable, technology-enabled solutions.
 - Collaborate with Global Enrollment Marketing and Strategic Communications, Enrollment Analytics, Institutional Research, and academic schools to develop and deliver clear, compelling, and consistent messaging about the value of an NYU education.
 - Oversee undergraduate admissions operations and systems to ensure efficient, accurate, and student-centered processes that meet enrollment targets and service expectations.

Pre-College and Pipeline Development

- Lead pre-college programs as a strategic component of NYU's undergraduate recruitment and enrollment ecosystem.
- Position pre-college offerings as a pipeline for academically talented students prepared for collegiate rigor, while supporting and expanding grant-funded access initiatives.
- Advance revenue-generating pre-college opportunities that align with institutional priorities, academic quality standards, and NYU's mission.

Data, Planning, and Operational Excellence

- Develop and refine recruitment, admissions, financial aid, and pre-college strategies using data, market insight, and peer benchmarking.
- Provide regular analysis, reporting, and strategic recommendations on enrollment performance, risks, and opportunities, adjusting tactics in response to outcomes and market conditions.
- Oversee budgets, personnel, technology, and workflows within scope to ensure effective resource allocation and disciplined execution.
- Continuously evaluate and improve organizational structures, systems, and processes to enhance effectiveness, scalability, and competitiveness, in partnership with Enrollment Analytics and Institutional Research.

Policy, Compliance, and Governance

- Ensure compliance with all federal, state, and institutional regulations related to undergraduate admissions and financial aid, including Title IV and NCAA requirements.
- Maintain clear, ethical, and consistently applied admissions and financial aid policies and decision-making frameworks, in partnership with legal and compliance stakeholders.
- Oversee audits, reviews, and controls to ensure accuracy, integrity, and adherence to approved policies and procedures.
- Serve as a data steward for areas within scope, ensuring appropriate oversight of data access, privacy, security, and usage.
- Proactively identify and communicate regulatory risks and participate in University and Division governance committees related to compliance, data governance, and policy oversight.

Opportunities and Expectations for Leadership

This is a critical leadership role within Global Enrollment Management and Student Success (GEMSS) at a time when NYU is focused on strengthening undergraduate enrollment outcomes, sharpening its global recruitment strategy, and aligning financial aid more deliberately with institutional priorities. In partnership with GEMSS leadership, the Vice President will play a central role in executing NYU's undergraduate new student enrollment strategies—driving recruitment, admissions, and financial aid efforts that support class composition, academic quality, and net revenue performance across a complex, global institution.

The Vice President will bring clarity, consistency, and coordination to undergraduate recruitment, admissions, and financial aid strategy for 12 schools from New York, Abu Dhabi and Shanghai—ensuring alignment across schools, campuses, and programs while respecting local context and academic priorities. This role is well-suited for a leader who can translate institutional direction into actionable strategy, operational excellence, and measurable results.

Key opportunities include:

Drive a Coordinated Global Recruitment and Admissions Strategy

- Lead and align undergraduate recruitment and admissions efforts across NYU's global campuses and programs, ensuring a competitive and cohesive approach across markets.
- Ensure recruitment strategies are aligned with marketing and communication messages across the funnel to ensure they resonate with targeted student populations and evolving market realities.
- Strengthen and scale pre-college admissions and processing, positioning the Division as the centralized application and operations hub to support growth and consistency.
- Shape class composition and academic quality through selection and yield strategies.
- Expand partnership and outreach strategies to improve performance across key domestic and international markets.
- Develop thoughtful strategies to strengthen the student body, including growth in transfer enrollment and sustained attention to the breadth and vitality of the international pipeline.

Strengthen Financial Aid as a Strategic Lever

- Establish and refine undergraduate financial aid and discount strategies to balance institutional priorities, affordability, and net revenue performance.
- Develop aid strategies that align with enrollment goals and market conditions.
- Ensure strong stewardship of financial aid operations, including compliance with Title IV and institutional policy.

Lead Operational Excellence in Admissions

- Oversee undergraduate admissions operations and systems to ensure efficient, scalable, and student-centered processes.
- Drive consistency, quality, and integrity in admissions practices.

- Identify opportunities to modernize processes, improve service delivery, and enhance the applicant experience.

Operate Effectively in a Complex Environment

- Partner closely with deans, academic leaders, and campus stakeholders across three degree-granting campuses with varied admissions strategies, discount models, and priorities.
- Align recruitment, admissions, and financial aid strategies while enabling flexibility across schools and programs.
- Navigate competing priorities with sound judgment, bringing a solutions-oriented and collaborative approach to decision-making.

Lead and Develop a Distributed Organization

- Provide leadership to a large, globally distributed team, fostering clarity, accountability, and strong performance across functions.
- Build alignment and shared purpose across teams operating in different regions, structures, and contexts.
- Ensure staff are supported, visible, and connected across NYU's global network.



Professional Qualifications and Personal Qualities

New York University seeks an accomplished and forward-looking leader to serve as its Vice President for Global Recruitment, Admissions, and Financial Aid. This individual will bring strategic vision, analytical rigor, and a deeply collaborative approach to leading a complex, global admissions and financial aid enterprise that sits at the heart of the University's mission and financial sustainability. The Vice President will understand the scale, ambition, and nuance of NYU's multi-campus ecosystem and possess the judgment, agility, and global perspective required to guide high-impact decisions in a dynamic, highly visible environment.

The ideal candidate will possess most, if not all, of the following qualifications and qualities:

Collaborative, Relationship-Driven Leadership

- Deep commitment to building and sustaining strong relationships—internally across NYU's schools and units, and externally with key partners and stakeholders.
- A natural connector and people-centered leader who fosters trust, collaboration, and shared ownership within a large, relationship-driven culture.
- Proven ability to lead and inspire a sizable, complex organization (approximately 120 staff across Global Recruitment, Admissions, and Financial Aid), creating alignment, buy-in, and momentum.
- Leadership style grounded in clearing obstacles, empowering teams, and creating the space for others to do their best work.

Strategic Agility and Political Savvy

- Political acuity and sound judgment to advance institutional interests, balancing decisiveness with appropriate deliberation in fast-moving, high-stakes contexts.
- Capacity to manage ambiguity, make thoughtful trade-offs, and move initiatives forward without overreach or micromanagement.
- Comfort operating at the senior leadership table, contributing perspective, diplomacy, and strategic clarity.

Vision, Innovation, and Global Mindset

- Ability to think and lead at scale—imagining what is possible for a global institution with expansive reach and continued appetite for growth.
- Global mindset and appreciation for a variety of perspectives and experiences, with comfort engaging stakeholders across cultures and geographies.
- Openness to innovation and continuous improvement, recognizing that even amid success, there remains significant opportunity to evolve and grow.
- Appreciation for the role's influence on NYU's brand and reputation, and the responsibility that accompanies it.

Admissions and Financial Aid Expertise

- Deep expertise in financial aid strategy, discounting, and compliance, with a sophisticated understanding of enrollment risk, revenue dynamics, and institutional sustainability.

- Demonstrated ability to develop and execute strategic recruitment plans grounded in data and analytics.
- Experience working in global or multi-campus environments, with the ability to translate strategy across a variety of academic units and student populations.
- Steady, collaborative leadership suited to a highly visible role within a complex, mission-driven institution.

Collaborative Leadership and Institutional Partnership

- Collaborative orientation and the ability to influence across a matrixed, SVP-led environment without relying on positional authority.
- Experience serving many internal clients and external constituents with overlapping responsibilities, working toward shared goals across academic and administrative units.
- Strong relationship-building skills and the interpersonal acumen to unify stakeholders around a common vision.
- Commitment to inclusiveness, cultural sensitivity, integrity, and partnership across the University community.

Operational Excellence and Management Strength

- Demonstrated ability to lead, inspire, and develop high-performing teams while promoting autonomy, creativity, accountability, and continuous improvement.
- Skill in managing change, fostering organizational evolution, and building systems and structures designed for long-term success.
- Experience with multimillion-dollar budgets, ensuring optimal use of resources, and balancing day-to-day activities with high-level strategic goals.
- Ability to excel in a fast-paced, deadline-driven environment while juggling multiple, sometimes competing priorities.

Communication Mastery and Executive Presence

- Exceptional written and oral communication skills that convey sophistication, authenticity, nuance, and clarity.
- Ability to engage confidently with senior leadership to build trust through thoughtful judgment and informed counsel.
- Skill in articulating a shared vision, advancing decision-making, and communicating effectively about issues large and small across the institution.
- Professional presence that represents NYU with grace, equanimity, and credibility.

Additional Qualifications and Personal Qualities

- Entrepreneurial thinking and the ability to identify emerging markets, enrollment opportunities, and evolving student interests.

- Insight into the dynamic landscape of enrollment and student success, including the interplay between institutional goals, student experience, and revenue considerations.
- Strong personal integrity, a robust work ethic, a sense of humor, and a perspective that brings steadiness and positivity to their work.
- A commitment to personal and professional development and to building high-performing teams.

Credentials:

- A master's degree is required; an advanced degree is preferred.
- Significant experience developing successful recruitment initiatives and supervising staff.
- Substantial experience developing organizational strategy for an undergraduate recruitment, admissions, and financial aid units that directly impacts decision-making at the senior executive level.



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About New York University

Overview

Founded in 1831 as a university “in and of the city,” NYU was placed in the heart of one of the most internationally vibrant and multicultural cities in the world. Today, NYU is a research university with 21 schools, colleges, and institutes, and more than 65,000 students. Its trajectory and emergence in the past decade as one of the leading research universities in the world is unprecedented.

NYU has demonstrated a commitment to institutional excellence across every dimension: program reputation, global reach, faculty eminence, research portfolio breadth and depth, and the strength of its academic departments. As a global institution, NYU has degree-granting campuses in New York City, Abu Dhabi, and Shanghai, alongside 13 global academic centers of undergraduate study on six continents—Accra, Berlin, Buenos Aires, Florence, London, Madrid, Paris, Prague, Sydney, Tel Aviv, Los Angeles, Washington DC, and a new academic center in Tulsa. Over 40% of NYU students study away at some point in their academic career.

NYU (not including Langone Health) has an annual budget of \$4.0 billion and an endowment of \$6.65 billion. NYU is characterized by its commitment to academic excellence, entrepreneurial spirit, and creative innovation. Its schools and colleges encompass the arts and sciences, law, medicine, business, dentistry, education, nursing, performing and fine arts, public administration, engineering, social work, and continuing and professional studies. Its renowned faculty includes recipients of Nobel, Pulitzer, and Abel Prizes; Academy, Grammy, and Tony Awards; National Medals for Science and the Arts; and the MacArthur Fellowship, among many others.

Mission

Great cities are engines of creativity, and New York University takes its name and spirit from one of the busiest and dynamic cities of all. The University lives within New York and other great cities—from Abu Dhabi to Shanghai, Paris to Prague, Sydney to Buenos Aires—all magnets for talented, ambitious people.

Thriving beyond borders and across academic disciplines, NYU has emerged as one of the most networked and extensive worldwide platforms for learning, teaching, research, building knowledge, and inventing new ways to meet humanity’s challenges. Its students, faculty, and alumni feed on the stimulating power of swirling intellectual and cultural experiences as they master academic disciplines, express themselves in the arts, and excel in demanding professions.

New York University’s mission is to be a top-quality international center of scholarship, teaching, and research. This involves retaining and attracting outstanding faculty who are leaders in their fields, encouraging them to create programs that draw outstanding students, and providing an intellectually rich environment. NYU seeks to take academic and cultural advantage of its location and to embrace a wide range of perspectives, including international perspectives, in the educational experience.

NYU Abu Dhabi

NYU Abu Dhabi (NYUAD) is one of NYU’s three degree-granting campuses. With over 500 courses across 25 majors, NYUAD students from over 120 countries work together in small classes—averaging about 14 students—that are conducive to deep intellectual engagement and personal growth.

Located on the southern coast of the Arabian Gulf, Abu Dhabi is a vibrant center of culture and commerce in the Middle East, but more than that, Abu Dhabi is a lively city, full of soul, and home to a unique population hailing from everywhere from the Arab world to the South Asian subcontinent, the Philippines, Africa, Europe, and beyond.

NYUAD provides students with access to courses ranging from engineering and the social sciences to the sciences, arts, and humanities, but the magic lies in what life beyond the classroom looks like. On campus, an average day can take students from a cutting-edge research laboratory or engineering design studio to an experimental black box theater or woodworking shop. In the city, days can be spent at historic parts of the city like Hamdan Street, taking a stroll across fish markets and vegetable souqs, exploring the city's emerging art scene—from grassroots art galleries to the Louvre Abu Dhabi—or drinking karak chai in a small, corner shop. In Abu Dhabi, nights are spent camping under the stars in the desert, and afternoons are spent kayaking in the Mangrove National Forest.

If students study abroad at NYU Abu Dhabi, they will experience being a part of a tight-knit, on-campus community. With over 70 student clubs, outstanding gym and athletic facilities, welcoming spaces to connect with fellow students and professors, as well as countless internships, research, and volunteering opportunities to choose from, students will create ties that will go beyond their time in Abu Dhabi.

NYU Shanghai

NYU Shanghai is China's first Sino-US research university and the third degree-granting campus of the NYU Global Network. It was founded in 2012 by New York University and East China Normal University with the support of the city of Shanghai and the district of Pudong.

NYU Shanghai seeks to cultivate globally-minded graduates through innovative teaching, world-class research, and a commitment to public service.

The student body currently consists of nearly 2,000 undergraduate and graduate students, half of whom are from China. Students from the United States and some 70 other countries represent the other half. The faculty of renowned scholars, innovators, and educators are recruited from the world's best research universities.

NYU Shanghai expects undergraduate students to spend the first two years on core courses and to select an academic specialization for deeper study and research in their third and fourth years. Students may pursue 19 different majors in the arts and sciences, business and finance, engineering, and data and computer science.

Over the course of their undergraduate studies, NYU Shanghai students are encouraged to spend up to two semesters studying in New York, Abu Dhabi, or at one of NYU's twelve study away centers in cities around the world. This is an integral part of the University's mission to foster truly global citizens.

Upon graduation, students will have earned two diplomas: An NYU degree (the same degree granted at the New York and Abu Dhabi campuses) and a Chinese-accredited NYU Shanghai diploma.

Global Enrollment Management and Student Success

The Division of Global Enrollment Management and Student Success (GEMSS), led by the Senior Vice President for Global Enrollment, Student Success, and Institutional Positioning, drives NYU's strategy and execution across the full student lifecycle—from initial engagement and recruitment through enrollment, student experience, and graduation. The Division integrates enrollment, financial aid, marketing and communications, student success, research, analytics, and core student systems to advance institutional priorities and student outcomes.

Guided by NYU's mission and strategic goals, GEMSS is responsible for shaping a high-achieving, globally representative student body while ensuring students persist and graduate successfully. Its work is grounded in a coordinated, data-informed model that connects recruitment, enrollment, and student success—aligning institutional positioning, access, and financial sustainability.

GEMSS is led by a cohesive senior leadership team composed of three Vice Presidents who operate in close partnership across the student lifecycle:

- Global Enrollment Marketing & Strategic Communications (demand generation, institutional positioning, and lifecycle communications)
- Global Recruitment, Admissions & Financial Aid (class formation and access strategy)
- Student Success, Research & Experience (retention, progression, and outcomes)

Together, these leaders—under the direction of the Senior Vice President—ensure that strategy and execution are aligned across the lifecycle, with shared accountability for institutional results.

Within this structure, the Vice President for Global Recruitment, Admissions & Financial Aid leads one of these three core pillars as a senior leader within GEMSS, responsible for translating institutional strategy into a coordinated, global approach to undergraduate recruitment, admissions, and financial aid.

The Vice President oversees the development and execution of strategies that shape the composition of the entering class—balancing academic quality, access, financial sustainability, and institutional priorities across NYU’s global network. Working in close partnership with colleagues across GEMSS and the University, this role ensures that recruitment, selection, and aid strategies are aligned, data-informed, and responsive to evolving market dynamics and student demand.

NYU’s scale and trajectory underscore the significance of this role. For the Class of 2029, the University received more than 120,000 applications, and for 2030, nearly 125,000 applications across its three campuses, competing for approximately 5,800 seats in New York and 550 each in Abu Dhabi and Shanghai. Since 2015, the New York campus has experienced substantial growth and strengthening of its undergraduate profile, including increased selectivity, rising academic profile of admitted students, improved yield, and significant gains in retention and graduation rates, alongside expanded commitments to financial accessibility and reduced student debt.

While the Division is headquartered in New York City, its work is carried out across NYU’s global network, supporting schools and campuses worldwide.

For additional information visit:

[NYU Facts](#)

[Enrollment and Graduation Statistics](#)

[Institutional Research & Data Integrity](#)



Leadership

Linda G. Mills, President



Linda G. Mills became the 17th president of New York University on July 1, 2023.

President Mills is also the Lisa Ellen Goldberg Professor of Social Work, Public Policy, and Law and founder of the NYU Center on Violence and Recovery. Mills is a fellow of the American Academy of Social Work and Social Welfare, the country's leading honorific society of scholars dedicated to excellence in the field.

Mills' scholarship is influenced by her family's experience during the Holocaust, including her Jewish mother's escape from Vienna in 1939 and her great-grandmother's murder by the Nazis in Maly Trostenets. This history has driven her to explore questions related to justice, resiliency, and recovery. Mills' principal areas of scholarly focus are trauma, bias, and domestic violence; her groundbreaking research funded by the National Science Foundation and the National Institute of Justice has reshaped the field of treatment in domestic violence and her restorative justice-based programs are currently being adopted in several jurisdictions across the U.S. She is a widely published author of articles appearing in Harvard Law Review, Cornell Law Review, Journal of Experimental Criminology, and Nature: Human Behavior, among others. Her books have been published by Princeton University Press, University of Michigan Press, Springer, and Basic Books. As a filmmaker, she has produced award-winning documentaries that have debuted at the Tribeca Film Festival and the Los Angeles Jewish Film Festival and have been shown in Abu Dhabi, Austria, and Tunisia, among other countries. Of Many: Then and Now appeared on ABC to 8.1 million viewers.

Mills first came to NYU as an Associate Professor of Social Work in 1999 and, in 2001, was promoted to full Professor. In 2002, she was named Vice Provost (and in 2006 Senior Vice Provost) for Undergraduate Education and University Life. She became NYU's Vice Chancellor and Senior Vice Provost for Global Programs and University Life in 2012. Prior to coming to NYU, from 1994 to 1998, she was a Lecturer in the School of Law and an Assistant Professor in the UCLA School of Public Policy and Social Research, where she received early tenure.

Mills received her PhD in Health Policy in 1994 from Brandeis University, where she was a Pew Scholar; her MSW from San Francisco State University in 1986; her JD from the University of California College of the Law, San Francisco in 1983; and her BA in history and social thought from the University of California, Irvine in 1979. She was admitted to the California Bar in 1983 and first became a Licensed Clinical Social Worker in 1990.

MJ Knoll-Finn, Senior Vice President for Global Enrollment, Student Success, and Strategic Positioning



Dr. MJ Knoll-Finn leads institution-wide strategies that have delivered measurable, high-impact outcomes across enrollment, access, and student success. Under her leadership, NYU has eliminated average unmet financial need for aid recipients, launched the \$270 million NYU Promise, and seen application volume triple over two decades while increasing academic quality.

Her human-centered, data-informed approach has contributed to record-high first-year retention (approaching 97%) and a six-year graduation rate of 88%, both of which continue to rise. She has led the design of global entry pathways, expanded first-year programs, and championed initiatives such as the Student Success Leadership Collaborative and the Student Journey Mapping project, ensuring student experience remains central to institutional strategy.

Knoll-Finn’s leadership has helped elevate NYU’s national and global reputation—contributing to its designation as a “Top 10 Dream School” and solidifying its status as a leading research university.

A proud NYU alumna with a doctorate from the University, she is also the parent of two NYU students. She joined NYU in 2014 and was appointed by President Linda G. Mills to serve as a senior member of the University’s leadership team.



New York, New York

NYU's campus in New York is literally without walls, drawing its spirit from a global city with an entrepreneurial bent, people from all walks of life, and resources that include some of the world's most famous cultural institutions and most valued professional opportunities. NYU is primarily located in Manhattan's Greenwich Village and downtown Brooklyn, where there's no doubt that the neighborhoods feel like a community. Many of NYU's academic and administrative buildings and freshman residence halls border Washington Square Park. The sidewalks are full of students on their way to class, and members of the NYU community fill the restaurants, shops, and other businesses. Both on campus and off, the people of NYU are directly involved in the day-to-day excitement, culture, and opportunities of the city, which serves as a very real extension of NYU's campus and classrooms.

New York is composed of five boroughs—Brooklyn, the Bronx, Manhattan, Queens, and Staten Island—and is home to 8.4 million people who speak more than 200 languages, hail from every corner of the globe, and, together, are the heart and soul of the most dynamic city in the world.

New York City is a global leader in industries ranging from technology to transportation to financial services to fashion to health care to education. More than 52 million people visit NYC each year to experience the city's unparalleled cultural institutions, visit the city's world-renowned parks, and dine at more than 24,000 restaurants.



Procedure for Candidacy

All applications, nominations, and inquiries are invited. Applications should include, as separate documents, a CV or resume and a letter of interest addressing the themes in this profile.

WittKieffer is assisting New York University in this search. Review of applications has begun and will continue until an appointment has been made.

Please direct all nominations and applications to Amy Crutchfield, Sandra Chu, and Cathryn Davis through the WittKieffer Candidate Portal by clicking [here](#).

You may also reach the consulting team at:

NYU-GRAF@wittkieffer.com

In compliance with NYC's Pay Transparency Act, the annual base salary range for this position is USD \$405,000.00 to USD \$475,000.00. New York University considers factors such as (but not limited to) scope and responsibilities of the position, candidate's work experience, education/training, key skills, internal peer equity, as well as, market and organizational considerations when extending an offer. This pay range represents base pay only and excludes any additional items such as incentives, bonuses, clinical compensation, or other items.

NYU aims to be among the greenest urban campuses in the country and carbon neutral by 2040. Learn more at nyu.edu/nyugreen.

NYU is an Equal Opportunity Employer and is committed to a policy of equal treatment and opportunity in every aspect of its recruitment and hiring process without regard to age, alienage, caregiver status, childbirth, citizenship status, color, creed, disability, domestic violence victim status, ethnicity, familial status, gender and/or gender identity or expression, marital status, military status, national origin, parental status, partnership status, predisposing genetic characteristics, pregnancy, race, religion, reproductive health decision making, sex, sexual orientation, unemployment status, veteran status, or any other legally protected basis. All interested persons are encouraged to apply at all levels.